

Corporate Travel Services

Established in 1975, Longreach Travel offers a complete range of corporate travel agency services, working globally with all the leading suppliers for the benefit of our clients. Over the years, our reputation and client base have grown as a result of our focus on several key areas of our business: service excellence, the quality of our staff, technology and the range of services we offer. It is the aim of everyone at Longreach Travel to be reliable, efficient, flexible, pro-active, courteous and above all, co-operative in everything we do. We also place great importance on building relationships with our clients, based on a thorough understanding of their requirements and objectives, adapting our skills and experience to provide them with genuinely tailored travel management solutions. Whilst individually these qualities are perhaps not unique, we believe that it is rare to find all of them under one roof, and it is this combination, coupled with rigorous self-assessment and re-evaluation that form the cornerstone of Longreach Travel's fresh approach to business and corporate travel. Our clients come from varying sectors of the national and international business community - cosmetics, engineering, interior design, pharmaceuticals, software, professional sports, the arts, management consulting, banking, fund management, the legal professions, charitable organisations, schools, universities and fashion. The majority of them can be categorised as small to medium-sized enterprises (SMEs), although there is no limit to the size of the companies or organisations we serve. Recent advances in technology - such as e-ticketing, online booking facilities and electronic itinerary acquisition have meant that geographical proximity to our clients is no longer the factor it was a few years ago; from our premises in Sunbury, we arrange travel for companies based in Glasgow, Manchester, Durham, Exeter and Cardiff, as well as many located in London and the Home Counties. Our Services

Air Travel Using cutting edge technology (including the innovative and highly sophisticated global reservations system from Amadeus), we have access to availability and 'published' fares from over 350 airlines. As members of Advantage (the leading consortium of independent travel management companies) and its Business Focus Group, we also have access to literally millions of specially negotiated and exclusive contract fares, meaning that we can obtain substantial savings on published fares for our clients in all classes of travel. These fares are not available from public websites. In addition, we use an internet flight scanner to search for alternative options and the lowest fares from over 50 'low-cost' and 'no-frills' airline websites. Hotels and Car Rental Through a variety of channels, we have access to availability and rates at over 200,000 hotels worldwide (both chains and independent properties), allowing us to build tailored corporate rate hotel programmes for our clients, and in many cases, the ability to negotiate best rate guarantees. Similarly, we work with all the globally recognised car rental companies (as well as a selection of firms at national and local level) and can source the most competitive vehicle rental rates available. We also provide all of the following services:

- Eurostar, domestic and international rail
 - Car ferry and Eurotunnel reservations
 - Travel insurance (individual, multi-traveller, single-trip, multiple-trip or annual policies)
 - Conference and incentive group travel
 - Leisure travel booking service
 - Ticket/travel document delivery
 - Visa acquisition and passport applications and renewals
 - 24-hour emergency service
 - Executive aircraft and helicopter charters
 - Tickets for theatre, opera and special events
 - Airport transfers and car parking
 - Chauffeur-driven cars
 - Foreign currency
 - Full service management reports
 - Corporate travel policy development and implementation
 - Crisis management
 - Access to an online staff travel club
 - Full accounting and administration support
- We also offer a range of payment solutions:
- Monthly credit facilities
 - Company credit card account
 - Airplus lodged card payment scheme specifically for business travel expenditure)
 - Company and personal credit cards
 - BACS transfers and direct debits
- If you would like to find out how we can save you time, money and effort, or discuss any aspect of your company's travel management, from on-line bookings to our dedicated account management, please contact us. Privacy Policy